# PRODUCT CATALOGUE 2019/20

Premium high performance solar modules and components







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### YOU ARE THE FOCUS WE WANT YOU TO BE SUCCESSFUL

Dear Customer,

As a practical user of our products, you are always the focus of our work. We want you to be successful and to offer your customers only the best products and services.

A lot has happened at Q CELLS, and our product catalogue testifies to it: More comprehensive than before, but all the clearer and expanded by essential product groups that you need every day. In the Q CELLS product catalogue you will find everything you need to work with your customers in addition to our powerful and excellent solar modules.

So what's new? From now on, we will also provide you with Q.MOUNT and Q.FLAT-G5, the right elements for the substructure of your photovoltaic systems and with Q.HOME<sup>+</sup> ESS a wide range of storage options.

Q CELLS is your central partner for all photovoltaic products and services. Our Q.PARTNER installers take over the important part of the high quality installation of our products.

As a Q.PARTNER you benefit from a variety of services to score points with your customers. Whether by supporting your marketing activities, delivering all components directly to your construction site or supporting your customer acquisition -Q.PARTNER will cut a fine figure with their customers at any time. Feel free to inform yourself at www.q-cells.eu about the possibilities that are open to you.

And now we hope you enjoy browsing and look forward to working with you.

Your Q CELLS team



### **Q CELLS SOLAR MODULES** THE FOUR LEVELS OF QUALITY

For our solar modules high quality means a long service life and excellent technical characteristics. That is why quality assurance plays a critical role for us.

#### **LEVEL 1 - YIELD SECURITY**

Since 2011, Q CELLS Yield Security has been the guarantee for PID resistance, Anti LID and LeTID Technology which is ensured by weekly production monitoring. For protection against Hot-Spots, 100% of the cell production is tested.

#### **LEVEL 2 – ONE-TIME CERTIFICATION TESTS**

The second level is comprised of international initial certification tests, for example, in accordance with IEC, CSA/UL, MCS, JET and Kemco. These guarantee that the electrical safety of the modules and the safety of its construction comply with international standards.

#### **LEVEL 3 – VDE QUALITY TESTED**

The "VDE Quality Tested" program exceeds the initial certification testing of IEC by e.g. double cycles of thermal tests. In addition, monthly re-testing guarantees consistent quality.

#### LEVEL 4 - Q CELLS QUALITY PROGRAM

Q CELLS internal quality program ensures that all products meet our company's high standards and additional tests than required by VDE as e.g. 3 × more cycles of humidity-frost Test. 100% high-resolution EL inspection is Q CELLS standard.

#### **Q CELLS:**

- is German Engineering from Bitterfeld-Wolfen, Germany.
- · is guaranteed quality with an outstandingly low rate of module degradation backed by a 12-year product warranty and a 25-year linear performance warranty.
- is the first manufacturer of solar modules to participate successfully in the Quality Tested program of the VDE, an independent certification institute from Germany. For the first time, periodic testing is now required.
- · operates the largest technology and module test centre in the industry, as well as its own VDE-certified testing laboratory.
- · tests its products under extreme climate conditions, such as tropical humidity, desert heat, and Arctic cold.



www.VDEinfo.com ID. 40032587

TRACEABLE QUALI (TRA.Q™)

## Q.ANTUM CELL TECHNOLOGY MORE LIGHT. MORE PERFORMANCE. MORE ELECTRICITY.

Q.ANTUM combines the best characteristics of all available cell technologies to obtain high performance under real conditions, all with low levelised cost of electricity (LCOE).

#### DO NOT MAXIMISE, OPTIMISE:

The rear surfaces of Q.ANTUM solar cells are treated with a special nano coating that functions much like a typical household mirror. Rays of sunlight that would otherwise go to waste are reflected back through the cell to generate more electricity. This enhances the electrical properties, considerably increasing the efficiency.



modules.

yields at lower BOS costs.

Quality

4



#### **LOW-LIGHT BEHAVIOUR**

High yields with low radiation intensity, for example, during sunrise and sunset and on cloudy days, but also in autumn and winter when the sun is flat over the horizon.

### Q.ANTUM DUO TECHNOLOGY PERFORMANCE HAS NEVER LOOKED THIS GOOD

The Q.PEAK DUO and Q.PEAK DUO BLK solar modules benefit from the Q.ANTUM DUO Technology for outstanding performance and aesthetics.



#### WHAT IS DUO TECHNOLOGY ALL ABOUT?

The Q.ANTUM DUO Technology combines cutting edge advancements in cell separation technology with round wires – reducing both electrical and optical losses, respectively. This is achieved by halving the current passing through each cell and making use of incident light more effectively. Q.ANTUM DUO not only increases nameplate power, but also improves reliability. Anti LID / LeTID ensure low initial degradation and the half-cell design minimises cell stress reducing the potential for micro cracks in the field. This is backed by improved guaranteed initial and yearly degradation ensuring the highest energy yields. Combined with Q CELLS award winning Q.ANTUM cell technology, Q.PEAK DUO and Q.PEAK DUO BLK are the modules with the highest power available at a reasonable price, maximising energy yields and ensuring low LCOE. With more than 15 GW of Q.ANTUM solar cells deployed, only Q CELLS has the experience and the knowledge to push forward cell and module technology simultaneously, to create Q.ANTUM DUO.



#### **12 BUSBAR TECHNOLOGY**

Reduced distance in between the busbars and additional paths for electric current results in 2% power increase. More paths means lower congestion which in return reduces resistive losses.

### 2

#### HALF-CELL TECHNOLOGY

Halving the cell halves the current. Combined with a module layout which reduces the distance travelled by the electric current results in an increase of power by 3%.

### 3

#### WIRE INTERCONNECTION

Utilising wires instead of flat ribbons reduces both the width and the effective shading width decreasing shading by 75% and increasing the power by 2.5%. The light reflected from the round shape of the wires improves the light capturing effect of the module.

#### THE Q.ANTUM DUO EFFECT



#### STANDARD 4 BUSBAR TECHNOLOGY



Wider distance between busbars causes longer ways for electrons and higher resistance.

#### ADVANCED 12 BUSBAR TECHNOLOGY



Shorter distance means less resistance and better capture of excited electrons.

#### HALF-CELL TECHNOLOGY





Two half-cells with 12 busbars have the same or even greater output as a full cell with 24 busbars.



100% of ribbon width is effective for shading

#### Q.ANTUM DUO TECHNOLOGY



Reduced width and internal reflection decreases shading by a total of 75%.

#### EXCEPTIONAL POWER, SUPERIOR EFFICIENCY AND BEST-IN-CLASS WARRANTIES

Q CELLS solar modules equipped with Q.ANTUM DUO Technology not only offer impressive performance under real life conditions, but also best-in-class warranty terms of 98% power in the first year and 85% after 25 years.

### NEW Q.PEAK DUO SOLAR MODULES WE PAY ATTENTION TO DETAILS





High-quality backside for permanent sealing

High quality Stäubli MC4 connectors with >1,100 mm cable length

Visit the Q CELLS YouTube Channel for product videos and more.

Solar Modules

### Q.PEAK DUO-G5 **REVOLUTIONARY AND AWARD-WINNING**

The Q.PEAK DUO-G5 solar module from Q CELLS is distinguished by its innovative Q.ANTUM DUO Technology, enabling outstandingly high performance on a small surface area. Winning the prestigious Intersolar Award as well as the Solar + Power Award is clear recognition of this excellence.

Also freely available as a particularly aesthetic, fully black Q.PEAK DUO BLK-G5 and 144 half-cell L version Q.PEAK DUO L-G5 for ground-mounted solar power plants.



### MONOCRYSTALLINE Q.ANTUM DUO TECHNOLOGY

classes of up to 335 Wp and an outstanding efficiency of up ducing system performance drastically – or almost totally. In to 20.2%. This is enabled by the unrivalled Q.ANTUM DUO solar cell concept, which combines half-cells with stateof-the-art circuitry and 6-busbar design. The integrated Q CELLS yield security guarantees reliable electricity production over the entire life cycle of your solar installation.

The monocrystalline Q.PEAK DUO-G5 solar module provides This also includes the integrated Q CELLS Anti LID Technolexcellent yields on smaller surface areas thanks to high power ogy, which prevents light-induced degradation (LID), thus recontrast, conventional monocrystalline solar modules without Anti LID Technology lose much of their initial power simply through insolation. The Q.PEAK DUO-G5 prevents this via the system of Q CELLS yield security.

THE IDEAL SOLUTION FOR

G

Private rooftop

Ground-mounted solar power plants

Commercial and industrial rooftop installations

installations

#### **TECHNICAL DATA**

Туре	120-half-cell modul
Power	Up to 335 Wp
Efficiency	Up to 20.2%
Sorting	+5/-0W
Weight	18.7 kg

#### **HOW YOU BENEFIT**



Optimal yields, whatever the weather with excellent lowlight and temperature behav- snow loads up to 5,400 Pa iour (-0.36%/K)

Excellent stability: tested for

Separated operation of upper Q CELLS solar modules have a wind loads up to 4,000 Pa and and lower module-half enables 12-year product warranty and better shading resistance

25-year linear performance warranty





### Q.PEAK DUO-G6 **ENDURING HIGH PERFORMANCE**

The Q.PEAK DUO-G6 solar module from Q CELLS will impress thanks to its innovative Q.ANTUM DUO Technology with amazingly high module performance.

Also freely available as a particularly aesthetic, fully black Q.PEAK DUO BLK-G6 and 144 half-cell L version Q.PEAK DUO L-G6 for ground-mounted solar power plants.



outstanding power classes of up to 355 Wp and an efficiency of up to 20.1%. The Q.PEAK DUO-G6 solar modules provide higher yields per surface area thanks to the unsurpassed Q.ANTUM DUO solar cell concept, in which half-cells Anti LID Technology lose much of their initial power through are combined with state-of-the-art circuitry and 6-busbar design. The integrated Q CELLS yield security guarantees re- Q CELLS yield security. liable electricity production over the entire life cycle of your

Our Q.PEAK DUO-G6 is a monocrystalline solar module with solar installation. This also includes the integrated Q CELLS Anti LID Technology, which prevents light-induced degradation (LID), thus reducing system performance drastically - or almost totally. In contrast, conventional solar modules without insolation. Q.PEAK DUO-G6 prevents this via the system of

THE IDEAL SOLUTION FOR

G

Private rooftop

Ground-mounted solar power plants

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installations

#### **TECHNICAL DATA**

Туре	120-half-cell modu
Power	Up to 355 Wp
Efficiency	Up to 20.1%
Sorting	+5/-0W
Weight	19.9 kg

#### **HOW YOU BENEFIT**



Optimal yields, whatever the weather with excellent lowlight and temperature behav- snow loads up to 5,400 Pa iour (-0.36%/K)

Excellent stability: tested for wind loads up to 4,000 Pa and and lower module-half enables 12-year product warranty and

Separated operation of upper Q CELLS solar modules have a better shading resistance

25-year linear performance warranty

 $\checkmark$ 





### Q.PEAK DUO-G7 **OUTSTANDING EFFICIENY** AND INNOVATION

Besides its outstandingly high efficiency - thanks to innovative Q.ANTUM DUO Technology - the Q.PEAK DUO-G7 solar module from Q CELLS also stands out with its sleek look.

#### MONOCRYSTALLINE Q.ANTUM DUO TECHNOLOGY

power classes of up to 335 Wp and an excellent efficiency of duction over the entire life cycle of your solar installation. lend even the most exclusive building a refined look. Our

The Q.PEAK DUO-G7 is our monocrystalline solar module with Q CELLS yield security guarantees reliable electricity proup to 20.2%. Q.PEAK DUO-G7 solar modules provide excel- Thanks to integrated Q CELLS Anti LID Technology preventing lent and reliable yields thanks to the new generation of the un- light-induced degradation (LID), which can reduce system perrivalled Q.ANTUM DUO solar cell concept, which is now com- formance drastically - or almost totally - the Q.PEAK DUO-G7 bined with state-of-the-art circuitry and 12-busbar cell design. eliminates slumps in yield. In contrast, conventional monocrys-The black Q.ANTUM DUO half-cells in the Q.PEAK DUO-G7 talline solar modules without Anti LID Technology lose much of their initial power through normal insolation.

#### **TECHNICAL DATA**

Туре	120-half-cell modul
Power	Up to 335 Wp
Efficiency	Up to 20.2%
Sorting	+5/-0W
Weight	18.7 kg

#### THE IDEAL SOLUTION FOR

installations

Private rooftop





Commercial and industrial rooftop installations

#### **HOW YOU BENEFIT**



Optimal yields, whatever the weather with excellent lowlight and temperature behav- snow loads up to 5,400 Pa iour (-0.35%/K)

Excellent stability: tested for Separated operation of upper Q CELLS solar modules have a

wind loads up to 4,000 Pa and and lower module-half enables 12-year product warranty and better shading resistance

25-year linear performance warranty

 $\checkmark$ 





Monocrystalline Solar Modules



Also freely available as a particularly aesthetic, fully black Q.PEAK DUO BLK-G7 and 144 half-cell L version Q.PEAK DUO L-G7 for ground-mounted solar power plants.

### Q.PEAK DUO-G8 MAXIMUM PERFORMANCE AND OUTSTANDING EFFICIENCY

The Q.PEAK DUO-G8 solar module from Q CELLS stands out with its impressive look and the latest generation of innovative Q.ANTUM DUO Technology with outstandingly high area output, plus module efficiency.

Also freely available as a particularly aesthetic, fully black Q.PEAK DUO BLK-G8 and 144 half-cell L version Q.PEAK DUO L-G8 for ground-mounted solar power plants.

#### MONOCRYSTALLINE Q.ANTUM DUO TECHNOLOGY

The Q.PEAK DUO-G8 is our monocrystalline solar module with power classes of up to 360 Wp and an efficiency of up to 20.4 %. Thanks to the latest generation of unrivalled cell concept Q.ANTUM DUO, the Q.PEAK DUO-G8 solar module provide uniquely high yields on a small surface area. To this end, half-cells are combined with state-of-the-art circuitry and 12-busbar design. The black half-cells of the

Q.PEAK DUO-G8 lend even the most exclusive building an aesthetic elegance. The Q CELLS Anti LID Technology prevents light-induced degradation (LID), which can reduce system performance drastically - or almost totally. Other conventional monocrystalline solar cells lose much of their initial power through insolation. The Q.PEAK DUO-G8 prevents this with Anti LID Technology.

#### **TECHNICAL DATA**

Туре	120-half-cell modu
Power	Up to 360 Wp
Efficiency	Up to 20.4 %
Sorting	+5/-0W
Weight	19.9 kg

#### THE IDEAL SOLUTION FOR

Private rooftop

installations



Commercial and industrial rooftop installations

#### **HOW YOU BENEFIT**



Optimal yields, whatever the weather with excellent lowlight and temperature behav- snow loads up to 5,400 Pa iour (-0.35%/K)

Excellent stability: tested for

Separated operation of upper Q CELLS solar modules have a wind loads up to 4,000 Pa and and lower module-half enables 12-year product warranty and better shading resistance

25-year linear performance warranty

 $\checkmark$ 







### **Q.PEAK DUO BLK SOLAR MODULES AESTHETIC YET POWERFUL**

With their Q.ANTUM DUO Technology the solar modules of the Q.PEAK DUO BLK series cannot fail to impress thanks to especially high performance and efficiency, combined with an outstanding look and feel. Their homogeneous black surface allows these to be integrated unobtrusively on even the most exclusive building roofs.

### MONOCRYSTALLINE Q.ANTUM DUO TECHNOLOGY

Our Q.PEAK DUO BLK solar modules have been developed for use on truly exclusive buildings. To this end, we utilise black half-cells and black anodised aluminium frames in conjunction with black rear foil. Ultra-thin connecting wires on the solar cells allow the solar modules to look like a uniformly black area. Our monocrystalline solar modules of the Q.PEAK DUO BLK family are also distinguished by outstanding yields thanks to power classes of up to 350 Wp and efficiencies of up to 19.8%.

A new generation of the unrivalled Q.ANTUM DUO cell concept, which is now combined with state-of-the-art circuitry and 6-busbar cell design, makes these tremendous values possible. The Q CELLS Anti LID Technology prevents light-induced degradation (LID), which can reduce system performance drastically - or almost totally. Conventional solar cells lose much of their initial power through normal insolation.

#### **TECHNICAL DATA**

Туре	120-half-cell modu
Power	Up to 350 Wp
Efficiency	Up to 19.8%
Sorting	+5/-0W
Weight	Up to 19.9kg





### **HOW YOU BENEFIT**



Optimal yields, whatever the weather with excellent low-light and temperature behaviour

Excellent stability: tested for snow loads up to 5,400 Pa

Separated operation of upper wind loads up to 4,000 Pa and and lower module-half enables 12-year product warranty and better shading resistance

Q CELLS solar modules have a 25-year linear performance warranty









### Q.HOME<sup>+</sup> ESS HYB-G2 OPTIMISED CONSUMPTION

## Q.HOME<sup>+</sup> ESS HYB-G2<sup>\*</sup> is our scalable storage solution with integrated PV inverter for private photovoltaic systems.

General product information	Remote monitoring	Web, mobile	
	Touch display	Integrated 5" TFT Touch Display	
	Backup operation	"Stand alone mode" after switching time (max. one minute), 3kW continuous operation at the second output (4.6kW for 10 minutes)	
	Energy Management System	Integrated	
DC Input (PV)	Max. power	6.6kWp (3.3kWp per M <sub>PPT</sub> )	
	No. of strings (M <sub>PPT</sub> )	2 (2)	
AC output	Power	4.6kW	
	Feed-in phase / Connection	1/1	
Efficiency	PV to grid (European)	95.5%	
Lithium-Ion battery	Battery capacity	4/8/12kWh (each battery module 4kWh)	
	Max. charging power / Max. discharge	2kW (one battery module), 3kW (≥ two battery modules)/3kW	

\* Availabilities vary amongst the markets, please check with your local supplier

## SCALABLE SOLUTION ADVANTAGES AT A GLANCE



#### SCALABLE SOLUTION FOR OPTIMISED CONSUMPTION

Scalable storage capacity from 4kWh up to 12kWh to suit the specific energy consumption.



#### SMART DESIGN

Modular design for easy and fast installation, remote control operated systems with lithium-ion battery and battery charger.



#### SAFETY

Premium quality Samsung lithium-ion battery.



It is often more economical to store generated solar power and use it when needed, instead of sell it back to the grid. Due to increasing energy bills, self-consumption of the own pro-



#### DURABILITY

High durability with 10 years product warranty and a performance to be maintained at least 80% of the initial battery capacity after 10 years. Very short recharge time and a high discharge depth.



#### **REMOTE MAINTENANCE**

Easy maintenance of the device due to early error detection function, web and mobile monitoring and a reliable service network.



#### CYCLE STRENGTH

Exceptionally good cycle strength

duced solar energy is the smart way to save money and reduce your carbon footprint. Our storage solutions ensure a reliable long-term operation and high output.



### Q.HOME<sup>+</sup> ESS AC-G2 EASY RETROFITTING

## Q.HOME<sup>+</sup> ESS AC-G2<sup>\*</sup> is our AC-connected energy storage solution for existing photovoltaic systems

General product information	Dimensions	539 mm × 1,236 mm × 231 mm	
	Display	LED: Battery SOC, grid connection state, service state	
	Remote monitoring	Web, mobile	
	Energy Management System	Inclusive and integration friendly	
Grid data (Inverter)	Rated power	3kW	
	Rated voltage / Rated voltage range	230/183~265V	
Battery data (Direct current)	Battery	Lithium ion, nickel-manganese-cobalt	
	Rated battery voltage / rated voltage range	48/42.0~58.5V <sub>DC</sub>	
Backup power output	Rated apparent power / rated power	2kW	
Lithium-Ion battery	Battery capacity	6.5kW	
	Max. charge current / Max. discharge current	63/63A <sub>DC</sub>	

\* Availabilities vary amongst the markets, please check with your local supplier

## AC-CONNECTED SOLUTION AT A GLANCE



#### CAPACITY OPTIMISED FOR HOUSEHOLD APPLICATIONS

The AC-coupled home storage solution, for integration in new and existing solar installations. The system can communicate directly with the most common PV inverters in the market.

#### **INTELLIGENT DESIGN**

Lean design for quick and easy installation, system with AC inverter and powerful lithium ion battery.



#### **ENERGY MANAGEMENT**

The integrated energy management system enables a complete overview of energy production and self-consumption.

#### RELIABLE, HIGH-OUTPUT PV SYSTEMS MATCHING TO YOUR ELECTRICITY DEMAND AND ROOFTOP

There are all kinds of energy needs, just as there are all kinds of roofs. That is why we offer individually tailored solar packages – you can choose your own combination of products out of our wide range of high performance solar modules,

#### EXEMPLARY PV SYSTEM SIZES WITH AND WITHOUT ENERGY STORAGE (USING Q.PEAK DUO-G5 330)

HOUSEHOLD SIZE / ENERGY CONSUMPTION	PV SYSTEM SIZE	MINIMUM ROOF SIZE	SELF-CONSUMPTION WITHOUT STORAGE SOLUTION	SELF-CONSUMPTION WITH STORAGE SOLUTION
2 people up to 3,200 kWh/p.a.	5.3kWp	31 m²	45%	73%
3 people up to 3,800 kWh/p.a.	6.6kWp	32 m²	44%	68%
4 people up to 4,400 kWh/p.a.	7.9 kWp	39 m <sup>2</sup>	41%	67%
5 people up to 5,000 kWh/p.a.	8.6kWp	42 m <sup>2</sup>	40%	65%



#### **TREMENDOUS DURABILITY**

Thanks to a product guarantee of 10 years and retention of at least 80% of the original battery capacity after 10 years.



#### **BACKUP POWER FUNCTION**

Thanks to the integrated backup power function, the electricity stored in the battery can also be used at the backup socket in the event of a power failure (230 V / 9 A).



#### SAFETY

High-quality lithium ion battery with integrated battery management from LG Chem.

inverters, and energy storage systems. Just choose the ideal Q CELLS solar packages optimized to your customers needs and self-consumption rate.



### Q.MOUNT THE UNIVERSAL MOUNTING SYSTEM FOR SLOPING ROOFS

Enabling fast and easy installation of PV systems on sloping roofs.

#### **DIVERSE APPLICATIONS**

Due to the variety of different roof shapes and roofing materials, sloping roofs provide a unique challenge when it comes to installing a PV system. Whether on traditional tiled roofs, corrugated eternit, corrugated sheet metal or tin joint roofs, Q.MOUNT includes easy-to-install elements for quick, efficient and safe installation of PV systems on sloping roofs.

#### **QUICK AND EASY INSTALLATION**

Different roof types also create very different requirements for the installation of a PV system. Whichever roof-parallel configuration is necessary, the modular components of our Q.MOUNT substructure make installation quick, easy and cost-effective.

#### **YOUR BENEFITS:**

- Q.MOUNT is suitable for all common types of sloping roof
- · High quality, durable components
- · Fast and safe installation
- Straightforward planning of the PV system and the required components via the Q CELLS ROOFTOP PLANNER

#### **EXTENSIVE COMPONENT SELECTION**

The Q.MOUNT system from Q CELLS offers a comprehensive selection of mounting elements, which are individually adapted to the respective roof surface. All Q.MOUNT components are manufactured using high-quality, corrosionresistant materials that are extremely durable and designed to ensure a long service life. Using the Q CELLS ROOFTOP PLANNER, the system can be designed quickly and easily, all necessary mounting components can be determined in a single step and the structural feasibility can also be checked.

#### SUITABLE FOR ALL STANDARD SLOPING ROOF TYPES

Q.MOUNT is the ideal system for installing private and commercial rooftop arrays equipped with Q CELLS solar modules, because both the module layout and the substructure can be planned and implemented easily using the Q CELLS ROOFTOP PLANNER and Q.MOUNT.

### Q.FLAT-G5 THE FAST AND RELIABLE SYSTEM FOR FLAT ROOFS

### Introducing the straightforward folding mechanism for time-saving installation

#### **QUICK INSTALLATION**

The fully integrated base profiles with simple folding mechanism save any laborious pre-assembly and reduce the operational steps.

#### **ONE SCREW ONLY**

The innovative design means that each module requires just one screw to secure it in place.

#### FEWER INDIVIDUAL COMPONENTS

The Q.FLAT-G5 is mainly supplied pre-assembled and com-The excellent yields are ensured almost independent of the prises just a base profile, ballast support and end clamp plate. system's orientation, allowing a high degree of flexibility in This reduces the storage and logistics costs, as well as the the rooftop array's design. With a significantly higher power amount of work required on the roof. density of over 180 Wp/m<sup>2</sup> compared to standard systems, Q.FLAT-G5 is the best solution for low-cost electricity production.

#### LESS MEASURING WORK

The ballast carriers serve as a distance gauge between the base profiles. As soon as the first base profile is aligned, the distances to the following base profiles result by hanging in the ballast carriers. No more measuring is needed.

#### **KIND TO THE ROOF**

The building material is spared thanks to installation without penetration of the roof membrane and the ballast floats over the roof surface, preventing damage to the roof skin.

#### BALLAST

Various sizes of ballast stones can not only be stowed in the ballast tray, but also directly in the base profiles.

#### **HIGH YIELDS**

### **Q CELLS ROOFTOP PLANNER ONE FOR ALL**

We are offering Q.PARTNER installers a software solution the Q CELLS ROOFTOP PLANNER - that combines all of the planning stages required in a single tool

### THE Q.PARTNER PROGRAM **PROVIDING ADDED VALUE**

As a partner of Q CELLS, you benefit from a string global brand, extensive marketing support, professional trainings, and attractive services.



#### **(A)** (₽) (<u>)</u>





#### ALL-IN-ONE

The planning tool from Q CELLS combines various programs and makes planning easier for you. Save time and resources by implementing all steps of the design in a single program.

#### **ENTER AN ADDRESS -GET STARTED STRAIGHT AWAY**

Simply enter the address of the object and the roof will be displayed instantly via Google Maps. After selecting the roof shapes and forms, the areas are displayed automatically these can then be expanded or reduced with just a few clicks. Snow and wind load zones are automatically displayed and can also be detailed further.

#### **SELECTING COMPONENTS**

After selecting the modules and substructure, an assignment including shadow simulation and cabling overview is performed automatically. The optional display in 3D is a further highlight that is sure to impress your customers.

#### SIMULATION MADE EASY

Once you have selected the inverters and/ or the storage solution, you are taken directly into the simulation, which previously had to be launched externally via PVsyst or PV\*SOL software includes preselected Meteonorm weather data. Local topography such as mountains can easily be taken into account.

#### **EVERYTHING YOU NEED**

Once you finish your project, a structured list of all the materials you need will be created, which you can easily export as an Excel document or a project report in PDF format.



#### SO MUCH MORE FOR YOU

As a Q.PARTNER, you benefit from attractive prices to help you to stay even further ahead of the competition. Plus you can also ensure you qualify for a targeted bonus. More performance, more bonus, more for you.

#### **Q.PARTNER PORTAL**

tools.



#### **Q CELLS ROOFTOP PLANNER**

As a Q.PARTNER, you can save time and resources by implementing all configuration steps in a single program.



#### **TRAINING FOR PROFESSIONALS**

Take part in our professional training sessions for installers. You will learn everything you need to know about application-specific installations, and the advantages of Q CELLS' high-quality products.





#### **PERSONAL SUPPORT**

Your direct contact partner at Q CELLS will be ready and waiting to help you whenever the need arises. Our qualified employees will be happy to answer any questions you may have about technical details, your orders and current deliveries.

### Everything under one roof. You can utilise all our services with a single login in our exclusive partner area. The Q.PARTNER portal gives you central access to all



#### **EXTENSIVE MARKETING SUPPORT**

Our partner portal has all Q CELLS communications ready for you - you can also order your promotional material directly via the marketing shop.



#### **ATTRACT NEW CUSTOMERS**

For example, take advantage of our online solar calculator and projects from the Q CELLS network. You can handle all leads directly in our Lead Management tool at the Q.PARTNER portal.



### **BENEFITS FOR OUR PARTNERS**

Are you a believer in our products, and want to show it? Would you like to become our brand ambassador? Then choose a partnership with Q CELLS and become our Q.PARTNER.

- Exclusive online portal
- Professional sales documents
- lndividual marketing and sales support
- Attractive pricing
- Bonus compensation
- Extensive planning software

- Individual contacts
- Local technical service support
- Product and online training
- Lead generation
- Speedy and direct product requests
- Special delivery conditions

### Become a Q.PARTNER

GET IN TOUCH WITH US partner@q-cells.com +49(0)34946699-23222

#### WE WILL VISIT YOU

Our sales representative will come for a visit and complete the partnership agreement with you.

#### BENEFIT AS A Q.PARTNER

Receive access to our Q CELLS Q.PARTNER portal and marketing materials and benefit from attractive purchasing and delivery conditions.

### REFERENCES



# $\frac{\text{junony, poland}}{6.4\,\text{kWp}}$

The photovoltaic installation was integrated into the appearance of the building. As a result, it is not only an additional element but an integral part of the building. This project deserves attention because aside from the obvious practical function, it also plays an aesthetic role, showing the beauty of home photovoltaic installations. The largest PV system in Rotterdam was built on the frozen goods warehouse of FrigoCare in Waalhaven. 3,100 Q.PRO BFR-G4.1 solar modules were installed on a roof area of 7,500 m<sup>2</sup> (the size of a soccer field), thereby ensuring 750,000 kW of annual electricity generation.



# $\frac{\text{stowbridge, united kingdom}}{24.3\,MWp}$

The Stowbridge solar park in the south-west of the UK was built in just 12 weeks in early 2014 and is based on our Q.MEGA system. Q.PRO-G3 solar modules in the 255 to 265 Wp power classes were installed — the successor to our polycrystalline solar module that was crowned the winner of Photon magazine's 2014 yield test.

# $\frac{\text{ROTTERDAM, NETHERLANDS}}{822 \, \text{kWp}}$

### KLEVE, GERMANY 749 kWp

Since 2015, B&W Energy has installed two photovoltaic systems with a total output of around 1.25 MWp: 'The generated solar power is used to operate our machinery and thus reduces the amount of externally sourced electricity. During our downtimes, the solar power is fed into our supplier's grid.' The second photovoltaic system (749 kWp) included around 2,500 high-performance Q.PEAK-G4.1 solar modules from Q CELLS.



## **Q CELLS** GERMAN QUALITY BACKED BY KOREAN FINANCIAL STRENGTH

For Q CELLS photovoltaic technology is not just a product. It is the key to reliable, powerful, and sustainable energy supply – today and for future generations.

Q CELLS is one of the world's largest and most recognised photovoltaic manufacturers for its high-quality, high-efficiency solar cells and modules. It is headquartered in Seoul, South Korea (Global Executive HQ) and Thalheim, Germany (Technology and Innovation HQ) with manufacturing facilities in South Korea, Malaysia and China. Q CELLS offer the full spectrum of photovoltaic products and solutions. Q CELLS,

as an affiliate of the Hanwha Group with assets over \$180 billion, is both a trusted and bankable solar partner for our customers worldwide. Our solar cell production capacity of 9 GW (as of January 2019) makes us the largest cell manufacturer and one of the largest solar module manufacturers in the world. We have a Tier 1 Bloomberg rating and we are a BNEF Top Tier module supplier.

### HANWHA GROUP SOLAR BUSINESS VALUE CHAIN

Hanwha Group is vertically integrated across the entire photovoltaic value chain from silicon to large-scale solar power plants.

As a member of the Hanwha Group, one of South Korea's 8 is clean, cost-effective, and infinite. Driven by our corporate largest corporations, Q CELLS is backed by a strong partner philosophy of giving and earning trust and loyalty, we are able with a proud 65-year history. Globally, it is ranked 244th among to meet the energy needs of people and institutions in diverse Fortune Global 500 companies and operates 325 networks markets. Our full-scale entry into the photovoltaic business in worldwide. At the centre of it all, it is our group's belief and 2010 was a natural extension of this mission, allowing us to offer desire to lead a sustainable future for both mankind and our a world-class array of sustainable solar products and services planet. The sun powers everything that grows on earth - it for generations to come.





**REVENUE 2018** 61,24в

FOUNDED IN 1952





Hanwha Corporation















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